



Incoming mission to the Netherlands from Sri Lanka - Horticulture (25-29 Nov)

Company profiles Sri Lankan delegation – Post Harvest Solutions

1) Ariya Foods (Pvt) Ltd – Prasas Susiri Vithanage	
Business activities & Location	Interested in / wishes to meet with
<p>Ariya Foods (Pvt) Ltd is one of the leading Natural and Certified Food Exporters of the country. The products range from Dry goods in the Grocery Category to freshly produced fruits and vegetables. Their subsidiary company Marina Lanka is involved in the Export of Sea Food Products and canned Dry Fish delicacies to identified markets.</p>	<p>Ariya Foods (Pvt) Ltd would like to gain knowledge on the latest trends in Fresh Produce Packaging, Transportation, Warehousing and also Value Addition opportunities/mechanisms during the higher supply availability seasons. The company is interested to learn from the Dutch companies about the advanced techniques when it comes to Fresh Produce.</p> <p>The goal ideally is to make the company’s products be made available for the Dutch Market. The products include Red Rice, Red Basmati Rice, Cinnamon, Pepper as well as Sri Lankan Tropical Fruits such as Pineapples, Mangoes, Papaya, Mangooseeten, Soursop and Rambutan of Sri Lankan Origin.</p>
2) Colambage Lanka distributors– Pushpa Nuwan Colambage	
Business activities	Interested in / wishes to meet with
<p>Colambage Lanka distributors started the business in 2007. Initially, the company collected vegetables from the farmers and distributed these to small rural shops nearby. Nowadays the company is distributing goods to all the supermarkets in Sri Lanka such as Keells super, Laugfs super market. Apart from that it also distributes to economic centers, army camps, hospitals, export companies and all-island retail fairs. Colambage Lanka distributors has a pack house in Bandarawela together with primary processing and holds 35 employees.</p>	<p>Colambage Lanka distributors wishes to gain knowledge and gather information on cost effective technologies in processing and reduce post-harvest losses in fruits and vegetables. Therefore, it is looking for companies and organisations which offer these kinds of solutions.</p>





3) Consolidated Business Systems Ltd – Asela Wijayabandara	
Business activities	Interested in / wishes to meet with
<p>Consolidated Business Systems Ltd has over 40 years of business experience in manufacturing and exporting agricultural products. The products range from coconut based value added products (oil, milk, flour etc.), fresh fruits & vegetables, processed fruits, processed foods, frozen foods and value-added tea. The main export markets are the EU, UK, USA, Canada, Middle East, Africa, Australia and New Zealand. The Company is owned by reputed family and an investment fund consisting of local and foreign investors.</p>	<p>Consolidated Business Systems Ltd would like to gain new technological knowledge in the field of post-harvest and production processes to minimise wastage. Apart from that they are interested to find new buyers and business partners (such as investors).</p>

4) Green House Organic (Pvt) Ltd – Hettiarachchige Malitha Sudhara	
Business activities	Interested in / wishes to meet with
<p>Green House Organic (Pvt) Ltd is growing organic vegetables on more than 40 acres which it believes to be the largest genuine organic vegetable producer in the area of Nuwaraeliya. The company is EU-certified under Control Union. It also obtained the IFOAM PGS Certificate, the USDA Certificate and the SLSI Organic Certificate last year.</p> <p>The company has trained over 200 or more farmers, among those are trainings and demonstrations on organic farming to various university students (local and foreign).</p> <p>Green House Organic (Pvt) Ltd supplies their vegetables to the main supermarkets such as Keells, Cargills, Spar and Glomark by Softlogic. It also supplies to retailers including Good Market and Nature’s Corner</p> <p>The company is planning to reduce the total post-harvest wastage by 90% by dehydrating and providing a fresh cut vegetable pack tot the customer which will be a value addition to the product itself.</p>	<p>Green House Organic (Pvt) Ltd is looking for:</p> <ul style="list-style-type: none"> - The latest technologies on organic agriculture including seeds. - Organic potato cultivation and seed suppliers - Mushroom culturing/ Mycelium making on different mushroom varieties. - Waste management (transport modes, preserving vegetables and dehydrating) - Nursery and crop management (vegetables) - Latest Machineries use in agriculture





5) Rancrisp Marketing (Pvt) Ltd – G.S.A. Thamel	
Business activities	Interested in / wishes to meet with
<p>Rancrisp Marketing (Pvt) Ltd was established in 1981 and was the first to introduce cashews to the local market. Currently, the Rancrisp brand covers over 65% of the local market. Other than Rancrisp cashews, the company introduced several products to the local and the international market, these include Cassava Chips and Potato Chips, Rancrisp Fruit Pulp and Preparation, Rancrisp Dry Fruits and Vegetables. The latest introduction of Rancrisp brand is Rancrisp Fruit Drink which will be readily available by end of 2019.</p> <p>Rancrisp strength derives from the quality premium local produce solely from the local farmers, which resulted in Rancrisp achieving National Chamber of Export (NCE) Awards for 5 consecutive years and winning the Gold award for the SME Brand of the Year 2018. The premium Rancrisp cashews are available in top countries all over the world such as the UK, USA, UAE, Canada, Australia, China, Japan and Singapore.</p>	<p>Rancrisp Marketing (Pvt) Ltd would like to gain more knowledge in relation to related to post harvest solutions for agricultural products and share the gained knowledge among the farmers in Sri Lanka. Also the company wishes to utilise the experiences obtained throughout the mission for the operations in their factory.</p>

6) Springfield Farms (Pvt) Ltd – D.M.W. Pramila Bandara Dewagedara	
Business activities	Interested in / wishes to meet with
<p>Springfield Farms (Pvt) Ltd is growing vegetables in high tech green houses and supplying to different super market chains as well as exporting their vegetables. The company focuses on freshness and quality. Springfield Farms is SL GAP Certified.</p>	<p>Springfield Farms (Pvt) Ltd would like to gain knowledge on post-harvest technology used by small and medium size farmers in the Netherlands, with a special focus on:</p> <ul style="list-style-type: none"> - organic farming - bio pesticide & insecticide suppliers - vegetables seeds suppliers - greenhouse accessories suppliers





7) Urban Agri (Pvt) Ltd – Sanuja Cooray	
Business activities	Interested in / wishes to meet with
<p>Urban Agri (Pvt) Ltd has an indoor vertical farm that grows leafy greens (such as Kale, Rocket, Lettuce, Micro Greens, Baby Greens) in a climate-controlled environment using artificial lighting. The company pursues products of premium quality, a consistent supply, unaffected by weather and without the use of pesticides. Furthermore, it aims for a longer shelf life with the use of modified atmospheric packaging.</p>	<p>Urban Agri (Pvt) Ltd would like to learn how to increase shelf life of produce post-harvest. Also it wishes to get a better understanding of packing materials for cut salad.</p> <p>Urban Agri is looking for production facilities of leafy greens such as green houses and indoor vertical farms. The company wishes to see production and packing processes to figure out how it could extend the shelf life of its own products.</p>

8) Varna Ltd – Chamindra Gamage	
Business activities	Interested in / wishes to meet with
<p>Varna Ltd is the pioneer of flexible packaging in Sri Lanka. Boasting a proud history since 1961, the company has evolved to providing novel solutions in flexible packaging to brand owners in Sri Lanka and abroad. The range of solutions include speciality reel stock (that are to be used in automated packaging machines), stand up pouches, quad-side seal pouches, bulk bags, and side-welded pouches to name a few.</p> <p>The company has provided solutions to brand owners and to industry as diverse as detergent powder, sweets & confectioneries, latex gloves, and coconut products.</p>	<p>Varna Ltd is interested in advanced technologically from the Dutch agricultural industry. Furthermore, the company wishes to make new business contacts in the Netherlands to collaborate with and to supply packaging material to.</p> <p>By getting knowledge on post-harvest technology, the company will be able to design its own packaging material in a way that would be better compatible with these technologies in advance. It will be a matter of time before these technologies will reach Sri Lanka, and we will be ready for it. Gaining knowledge on materials/processes (e.g. cold storage) will help increase the longevity of Varna Ltd's fruits and vegetables.</p>



